

BUSINESS ACCOUNT NUMBER	EMPLOYEE
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### Credit Request #1

DESCRIBE THE PURPOSE OF THIS LOAN AND HOW IT WILL BENEFIT YOUR BUSINESS	AMOUNT REQUESTED
	REQUESTED TERM IN YEARS
DESCRIPTION OF COLLATERAL	ESTIMATED ASSET VALUE

### Credit Request #2

DESCRIBE THE PURPOSE OF THIS LOAN AND HOW IT WILL BENEFIT YOUR BUSINESS	AMOUNT REQUESTED
	REQUESTED TERM IN YEARS
DESCRIPTION OF COLLATERAL	ESTIMATED ASSET VALUE

### Use of Loan Proceeds

#### PROJECT ITEMS

#### PROJECT COST

Land & Building Acquisition	\$
Land Acquisition	\$
Building Construction / Improvement (Hard Costs)	\$
Building Construction / Improvement (Soft Costs)	\$
Debt Refinance (Complete Business Debt Schedule below)	\$
Business Acquisition (List of assets & purchase agreement required)	\$
Machinery / Equipment Acquisition	\$
Inventory	\$
Furniture	\$
Fixtures	\$
Working Capital	\$
Other (Describe)	\$

Other: \$

**Total Project Cost:** \$

Source of Injection

Less Borrower's Injection: \$

**Total Loan Request:** \$

Would you like to apply for a business credit card? Yes  No

Are you currently a member of the credit union? Yes  No

### General Business Information

BORROWER NAME <sup>1</sup>				FEDERAL TAX ID (EIN/TIN)	DATE OF ORGANIZATION
DBA NAME (if applicable)				BUSINESS TYPE	UNDER CURRENT MANAGEMENT SINCE
BUSINESS PHYSICAL STREET ADDRESS	CITY	STATE	ZIP CODE	BUSINESS PHONE NUMBER	CONTACT EMAIL ADDRESS
BUSINESS MAILING STREET ADDRESS	CITY	STATE	ZIP CODE	BUSINESS FAX NUMBER	WEBSITE URL
DESCRIBE THE PRIMARY NATURE OF YOUR BUSINESS AND ITS PRODUCTS OR SERVICES					INDUSTRY TYPE
					NUMBER OF EMPLOYEES Before Loan      After Loan
AVERAGE DEPOSIT BALANCES	LAST YEAR'S GROSS ANNUAL SALES		LAST YEAR'S ANNUAL NET PROFIT (PRE-TAX)		AVERAGE GROSS ANNUAL SALES FOR THE PAST 3 YEARS
Is this business the subject of a Federal, State or local citation (including probation), or other action which would preclude it from normal business operations? <sup>2</sup>				Is this business for profit?	
Does this business restrict patronage?				Has the borrower or a principal of the borrower ever declared bankruptcy? <sup>3</sup>	
Is this business a franchise?				Have any tax liens been filed against the borrower or a principal of the borrower? <sup>3</sup>	

## Business Debt Schedule

CREDITOR NAME	ORIGINAL AMOUNT	OUTSTANDING BALANCE	MONTHLY PAYMENT	INTEREST RATE	ORIGINATION DATE	MATURITY DATE	STATUS	GOVERNMENT GUARANTEED? <sup>4</sup>	PAY OFF WITH PROCEEDS?
1.				%					
2.				%					
3.				%					
4.				%					
5.				%					
6.				%					
7.				%					
8.				%					
9.				%					
10.				%					

## Business Profile

LIST KEY CUSTOMERS	CREDIT SALES TERMS OFFERED ON ACCOUNT	GEOGRAPHICAL SALES AREAS
1.	1.	1.
2.	2.	2.
3.	3.	3.
4.	4.	4.

LIST MAJOR SUPPLIERS	CREDIT SALES TERMS RECEIVED ON ACCOUNT	LIST MAJOR COMPETITORS
1.	1.	1.
2.	2.	2.
3.	3.	3.
4.	4.	4.

DESCRIBE HOW PRICING OF PRODUCTS/SERVICES IS DETERMINED

DESCRIBE ADVERTISING AND PROMOTIONAL ACTIVITIES CONDUCTED TO GENERATE SALES

DESCRIBE COMPETITIVE ADVANTAGES AND MAJOR ACCOMPLISHMENTS

DESCRIBE FUTURE PLANS AND GROWTH STRATEGY (Include any identifiable impediments)

## Certificate of Entity

Owner(s), General Partner(s), Managing Member(s), or Officer(s) | Percentage of ownership must total 100% | Attach additional sheets if necessary

NAME	TITLE	US CITIZEN Y/N <sup>5</sup>	VETERAN OR MILITARY <sup>6</sup>	AUTHORIZED SIGNER Y/N	% OF OWNERSHIP	SOCIAL SECURITY NUMBER
1.					%	
2.					%	
3.					%	
4.					%	

## Conflict of Interest

Is the Applicant, or a principal of the Applicant, an employee of the credit union or its affiliates, or immediately related to an employee of the credit union or its affiliates? Yes  No

Does the Applicant, or a principal of the Applicant, have a contractual/referral agreement with the credit union? Yes  No

Is the Applicant, or a principal of the Applicant, an employee, the spouse of an employee, a minor child or a blood relative of an employee of the Small Business Administration (SBA), or a blood relative of the spouse of such an individual (living in the same residence)? Yes  No

Is an employee, owner, partner, attorney, agent, owner of stock, officer, director, creditor or debtor of the Applicant a former SBA employee, who has been separated from the SBA for less than one year prior to the request for financial assistance? Yes  No

Is the Applicant, a principal of the Applicant, the spouse, a minor child, or a blood relative, a member of Congress, or an appointed official or employee of the legislative or judicial branch of the Federal Government, or a blood relative of the spouse of such an individual (living in the same residence)? Yes  No

Is the Applicant, a principal of the Applicant, the spouse, a minor child, or a blood relative, a government employee having a grade of at least GS-13 or higher, or a blood relative of the spouse of such an individual (living in the same residence)? Yes  No

Is the Applicant, a principal of the Applicant, the spouse, a minor child, or a blood relative, a member or employee of a Small Business Advisory Council or a SCORE volunteer, or a blood relative of the spouse of such an individual (living in the same residence)? Yes  No

## Affiliate Entities

Does the borrower or a principal of the borrower have controlling interest, as an owner, principal, partner or manager in any other business (including serving as a board member)? Yes  No

Please provide the following information for each affiliate<sup>7</sup> entity | Attach additional sheets if necessary, any attachments must be signed and dated

AFFILIATE NAME	FEDERAL TAX ID (EIN/TIN)	TYPE OF AFFILIATION	INDUSTRY TYPE
DESCRIBE THE PRIMARY NATURE OF THE AFFILIATE BUSINESS		AVERAGE GROSS ANNUAL SALES FOR THE PAST 3 YEARS	NUMBER OF EMPLOYEES
AFFILIATE NAME	FEDERAL TAX ID (EIN/TIN)	TYPE OF AFFILIATION	INDUSTRY TYPE
DESCRIBE THE PRIMARY NATURE OF THE AFFILIATE BUSINESS		AVERAGE GROSS ANNUAL SALES FOR THE PAST 3 YEARS	NUMBER OF EMPLOYEES

## Authorized Signatures and Certification

Each person signing below certifies that such person is at least eighteen (18) years of age, and is an owner, shareholder, officer, director, member, manager, or partner of the Borrower with the authority to bind the Borrower to the terms of any promissory notes or other similar instruments. Each such person authorizes Lender, and its servicer Member Business Lending, LLC, to obtain business and consumer credit bureau reports and to exchange information about such person and Borrower in connection with extensions of credit, increases, the review and collection of the Borrower's credit line. Lender will provide the name and address of each credit bureau from which Lender obtained credit reports if any of the persons signing below asks for such information in writing.

Each person signing below certifies that all loan proceeds will be used only for business related purposes. Loan amounts may be adjusted on a case-by-case basis as determined by credit union policies and procedures. For loan requests processed utilizing the Small Business Administration's 7(a) Loan Program, each person signing below understands that the applicant is not required to obtain or pay for unwanted services; the Small Business Administration does not require the use of an Agent for packaging or referring a loan application.

Each person signing below certifies that the statements contained in this application are true and accurate as of the date of application. These statements are made for the purpose of either obtaining a loan or guaranteeing a loan. Each such person understands that FALSE statements, including overvaluation of a security to obtain a guaranteed loan from the SBA, may result in forfeiture of benefits and possible prosecution by the U.S. Attorney General, which may result in fines up to \$10,000 and/or imprisonment for not more than five years under 18 USC1001; if submitted to a Federally insured institution, under 18 USC 1014 by imprisonment of not more than twenty years and/or a fine of not more than \$1,000,000.

SIGNATURE	PRINTED NAME		TITLE		DATE
	ID TYPE	ID ISSUER	ID NUMBER	ID ISSUE DATE	ID EXPIRATION DATE
SIGNATURE	PRINTED NAME		TITLE		DATE
	ID TYPE	ID ISSUER	ID NUMBER	ID ISSUE DATE	ID EXPIRATION DATE
SIGNATURE	PRINTED NAME		TITLE		DATE
	ID TYPE	ID ISSUER	ID NUMBER	ID ISSUE DATE	ID EXPIRATION DATE
SIGNATURE	PRINTED NAME		TITLE		DATE
	ID TYPE	ID ISSUER	ID NUMBER	ID ISSUE DATE	ID EXPIRATION DATE

This Loan HMDA Reportable? yes \_\_\_\_\_ No \_\_\_\_\_ If yes, Please Fill Out HMDA Addendum.

**Right to a Copy of Appraisal:** We may order an appraisal to determine the property's value and charge you for this appraisal. In the event the property is a 1 to 4 family residential property, we will promptly give you a copy of any such appraisal, even if your loan does not close.

The signatures above certifies, that I intend to apply for Credit in the manner indicated in this application and certify, that everything stated in this application and on any attachment is correct. The Lender may keep this application whether or not it is approved. I certify that the credit being applied for will be used for business purposes. My signature also certifies that the information on this application and all supporting documents is true, that my intent is to apply for business purpose credit in which the use of the proceeds will not be used to secure a dwelling or for home improvements, and that I am aware that this application is not a commitment to lend. Applicant may be required to submit additional information to process this request for credit. My signature authorizes and requests Lender to share the information provided on this application, together with the results of this investigation of the credit and financial condition of the company and each applicant, with the U.S. Small Business Administration ("SBA") and/or Business Alliance Financial Services, LLC ("CUSO") in order to allow Lender and CUSO to offer the credit product best suited to the company and each of the owner's/guarantor's financing needs.

<sup>1</sup> Borrower – Name of the proprietor for Sole Proprietorships, or the name of the entity for Partnerships, Limited Liability Companies and Corporations.

<sup>2</sup> Affirmative responses require a written explanation.

<sup>3</sup> Please provide a detailed written explanation for each affirmative response (explanations must be attached on a separate sheet).

<sup>4</sup> All outstanding government guaranteed loans (i.e. Small Business Administration, Department of Agriculture, Department of Veterans Affairs, Federal Deposit Insurance Corporation, Department of Education and the Department of Justice), including all open lines of credit, must be current and in good standing.

<sup>5</sup> The Small Business Administration can provide financial assistance to businesses that are at least 51% owned and controlled by persons who are not citizens of the United States provided the persons are lawfully in the United States. The processing procedures and the terms and conditions will vary, depending upon the status of the owners as assigned by the United States Citizenship and Immigration Services (USCIS).

<sup>6</sup> Please provide a written statement including the name of the military branch in which service was provided, the dates of service and the disposition of discharge, if applicable.

<sup>7</sup> An affiliate is a business where the borrower or a principal of the borrower has controlling interest in any other business.